

**Exhibit 3a**  
**2014 Exports to Related Parties**  
**by Company Type and Employment Size**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Related Party Trade			Non-Related Party Trade		
			Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)	Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)
<b>All identified companies</b>	<b>1,441,914</b>	<b>304,466</b>	<b>455,198</b>	<b>31.6</b>	<b>12.3</b>	<b>986,716</b>	<b>68.4</b>	<b>98.2</b>
no. employees unknown (3)	130,552	121,197	32,357	24.8	8.3	98,195	75.2	97.3
1 to 19 employees	92,002	112,150	7,596	8.3	8.3	84,406	91.7	98.7
20 to 49 employees	48,097	31,569	4,518	9.4	14.8	43,579	90.6	99.1
50 to 99 employees	48,646	15,696	6,580	13.5	22.5	42,066	86.5	99.0
100 to 249 employees	94,118	12,203	20,130	21.4	32.3	73,988	78.6	98.9
250 to 499 employees	68,620	4,704	19,428	28.3	44.3	49,192	71.7	98.7
500 or more employees	959,880	6,947	364,589	38.0	57.3	595,291	62.0	98.2
<b>Manufacturers</b>	<b>847,806</b>	<b>74,114</b>	<b>294,343</b>	<b>34.7</b>	<b>18.0</b>	<b>553,463</b>	<b>65.3</b>	<b>99.1</b>
no. employees unknown (3)	44,413	17,342	13,370	30.1	12.0	31,044	69.9	98.4
1 to 19 employees	8,771	23,979	1,086	12.4	7.3	7,684	87.6	99.1
20 to 49 employees	11,530	13,813	985	8.5	13.8	10,545	91.5	99.3
50 to 99 employees	17,174	7,864	1,529	8.9	23.8	15,645	91.1	99.4
100 to 249 employees	41,110	6,258	7,698	18.7	38.2	33,411	81.3	99.4
250 to 499 employees	45,926	2,288	15,522	33.8	57.4	30,404	66.2	99.5
500 or more employees	678,883	2,570	254,154	37.4	79.3	424,729	62.6	99.8
<b>Wholesalers</b>	<b>329,261</b>	<b>102,768</b>	<b>89,363</b>	<b>27.1</b>	<b>12.4</b>	<b>239,898</b>	<b>72.9</b>	<b>98.8</b>
no. employees unknown (3)	40,073	35,077	9,338	23.3	8.1	30,735	76.7	98.1
1 to 19 employees	56,382	49,322	3,844	6.8	10.2	52,537	93.2	99.0
20 to 49 employees	27,873	9,975	1,808	6.5	19.4	26,064	93.5	99.5
50 to 99 employees	19,772	3,966	4,287	21.7	26.9	15,485	78.3	99.4
100 to 249 employees	41,658	2,653	9,903	23.8	34.8	31,755	76.2	99.5
250 to 499 employees	13,680	916	1,866	13.6	44.7	11,814	86.4	99.6
500 or more employees	129,823	859	58,317	44.9	66.6	71,506	55.1	99.7
<b>Other companies (4)</b>	<b>264,847</b>	<b>127,584</b>	<b>71,492</b>	<b>27.0</b>	<b>9.0</b>	<b>193,356</b>	<b>73.0</b>	<b>97.2</b>
no. employees unknown (3)	46,065	68,778	9,649	20.9	7.5	36,416	79.1	96.5
1 to 19 employees	26,850	38,849	2,666	9.9	6.6	24,184	90.1	98.1
20 to 49 employees	8,694	7,781	1,725	19.8	10.9	6,969	80.2	98.2
50 to 99 employees	11,700	3,866	765	6.5	15.5	10,936	93.5	97.8
100 to 249 employees	11,350	3,292	2,528	22.3	18.9	8,821	77.7	97.4
250 to 499 employees	9,014	1,500	2,040	22.6	23.9	6,973	77.4	97.1
500 or more employees	151,174	3,518	52,118	34.5	39.0	99,056	65.5	96.7
<b>Multiple location companies</b>	<b>1,088,376</b>	<b>28,102</b>	<b>391,553</b>	<b>36.0</b>	<b>34.8</b>	<b>696,823</b>	<b>64.0</b>	<b>98.7</b>
no. employees unknown (3)	1,131	441	125	11.0	19.3	1,007	89.0	98.2
1 to 19 employees	4,972	2,585	683	13.7	13.0	4,289	86.3	98.3
20 to 49 employees	10,532	4,625	1,707	16.2	17.1	8,825	83.8	98.9
50 to 99 employees	16,745	4,736	2,442	14.6	24.3	14,303	85.4	98.8
100 to 249 employees	54,361	6,093	10,097	18.6	34.4	44,264	81.4	98.9
250 to 499 employees	55,957	3,438	17,832	31.9	46.0	38,125	68.1	98.9
500 or more employees	944,679	6,184	358,668	38.0	60.2	586,011	62.0	98.3
<b>Manufacturers</b>	<b>729,286</b>	<b>9,769</b>	<b>266,155</b>	<b>36.5</b>	<b>48.6</b>	<b>463,131</b>	<b>63.5</b>	<b>99.6</b>
no. employees unknown (3)	149	85	24	16.3	24.7	124	83.7	98.8
1 to 19 employees	307	285	48	15.5	14.0	260	84.5	99.3
20 to 49 employees	1,373	1,072	154	11.2	17.9	1,219	88.8	99.5
50 to 99 employees	4,301	1,660	419	9.7	27.2	3,882	90.3	99.5
100 to 249 employees	17,649	2,697	2,334	13.2	42.7	15,315	86.8	99.6
250 to 499 employees	38,703	1,606	14,433	37.3	60.6	24,270	62.7	99.6
500 or more employees	666,805	2,364	248,744	37.3	81.0	418,061	62.7	99.9
<b>Wholesalers</b>	<b>188,295</b>	<b>8,541</b>	<b>68,232</b>	<b>36.2</b>	<b>29.8</b>	<b>120,062</b>	<b>63.8</b>	<b>99.4</b>
no. employees unknown (3)	253	164	24	9.6	15.9	229	90.4	99.4
1 to 19 employees	3,463	1,334	423	12.2	14.3	3,040	87.8	98.9
20 to 49 employees	6,929	2,085	682	9.8	19.8	6,247	90.2	99.5
50 to 99 employees	7,634	1,704	1,590	20.8	27.3	6,044	79.2	99.2
100 to 249 employees	30,153	1,694	5,992	19.9	34.2	24,161	80.1	99.5
250 to 499 employees	11,819	754	1,570	13.3	43.9	10,249	86.7	99.6
500 or more employees	128,043	806	57,952	45.3	66.5	70,091	54.7	99.8

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<b>Other companies (4)</b>	<b>170,796</b>	<b>9,792</b>	<b>57,166</b>	<b>33.5</b>	<b>25.4</b>	<b>113,630</b>	<b>66.5</b>	<b>97.2</b>
no. employees unknown (3)	730	192	76	10.5	19.8	653	89.5	96.9
1 to 19 employees	1,201	966	212	17.7	10.9	989	82.3	97.3
20 to 49 employees	2,230	1,468	871	39.1	12.8	1,359	60.9	97.6
50 to 99 employees	4,810	1,372	434	9.0	17.1	4,377	91.0	97.4
100 to 249 employees	6,559	1,702	1,771	27.0	21.5	4,788	73.0	97.4
250 to 499 employees	5,435	1,078	1,829	33.7	25.8	3,606	66.3	97.2
500 or more employees	149,831	3,014	51,972	34.7	42.3	97,859	65.3	96.6
<b>Single location companies</b>	<b>353,538</b>	<b>276,364</b>	<b>63,645</b>	<b>18.0</b>	<b>10.1</b>	<b>289,893</b>	<b>82.0</b>	<b>98.1</b>
no. employees unknown (3)	129,420	120,756	32,232	24.9	8.2	97,189	75.1	97.2
1 to 19 employees	87,030	109,565	6,913	7.9	8.2	80,117	92.1	98.7
20 to 49 employees	37,565	26,944	2,812	7.5	14.4	34,754	92.5	99.1
50 to 99 employees	31,901	10,960	4,138	13.0	21.8	27,764	87.0	99.1
100 to 249 employees	39,756	6,110	10,033	25.2	30.1	29,723	74.8	98.9
250 to 499 employees	12,663	1,266	1,596	12.6	39.5	11,067	87.4	98.3
500 or more employees	15,201	763	5,921	39.0	33.7	9,280	61.0	97.6
<b>Manufacturers</b>	<b>118,520</b>	<b>64,345</b>	<b>28,189</b>	<b>23.8</b>	<b>13.4</b>	<b>90,332</b>	<b>76.2</b>	<b>99.0</b>
no. employees unknown (3)	44,265	17,257	13,346	30.1	11.9	30,919	69.9	98.3
1 to 19 employees	8,463	23,694	1,039	12.3	7.2	7,425	87.7	99.1
20 to 49 employees	10,158	12,741	831	8.2	13.4	9,326	91.8	99.3
50 to 99 employees	12,873	6,204	1,110	8.6	22.9	11,763	91.4	99.4
100 to 249 employees	23,460	3,561	5,365	22.9	34.8	18,096	77.1	99.3
250 to 499 employees	7,223	682	1,089	15.1	50.0	6,134	84.9	99.1
500 or more employees	12,078	206	5,409	44.8	59.2	6,668	55.2	99.0
<b>Wholesalers</b>	<b>140,966</b>	<b>94,227</b>	<b>21,131</b>	<b>15.0</b>	<b>10.8</b>	<b>119,835</b>	<b>85.0</b>	<b>98.7</b>
no. employees unknown (3)	39,820	34,913	9,314	23.4	8.0	30,506	76.6	98.1
1 to 19 employees	52,918	47,988	3,421	6.5	10.0	49,497	93.5	99.0
20 to 49 employees	20,944	7,890	1,126	5.4	19.3	19,817	94.6	99.5
50 to 99 employees	12,138	2,262	2,697	22.2	26.5	9,441	77.8	99.6
100 to 249 employees	11,506	959	3,912	34.0	35.7	7,594	66.0	99.6
250 to 499 employees	1,861	162	296	15.9	48.1	1,565	84.1	99.4
500 or more employees	1,780	53	365	20.5	67.9	1,415	79.5	98.1
<b>Other companies (4)</b>	<b>94,051</b>	<b>117,792</b>	<b>14,325</b>	<b>15.2</b>	<b>7.7</b>	<b>79,726</b>	<b>84.8</b>	<b>97.2</b>
no. employees unknown (3)	45,336	68,586	9,573	21.1	7.4	35,763	78.9	96.5
1 to 19 employees	25,649	37,883	2,453	9.6	6.5	23,196	90.4	98.1
20 to 49 employees	6,464	6,313	854	13.2	10.5	5,610	86.8	98.4
50 to 99 employees	6,890	2,494	331	4.8	14.6	6,559	95.2	98.0
100 to 249 employees	4,790	1,590	757	15.8	16.2	4,033	84.2	97.5
250 to 499 employees	3,579	422	211	5.9	19.2	3,368	94.1	96.7
500 or more employees	1,343	504	146	10.9	19.6	1,197	89.1	97.0

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Detail may not sum to 100 percent because companies may export to both related and nonrelated parties.

(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2014.

(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.